

* Please provide the offeror's pricing and response time in each provided area. If multiple trades are being submitted, please submit separately. Please add additional lines, if necessary.

TRADE QUOTING: Structural Repairs

Trade Services

Line	Description	Unit Issue	Labor Price For Normal Business Hours (Monday - Friday 7:00am - 5:00pm)	Labor Price For Emergency Hours, including Holidays (Friday - Monday 5:00pm - 7:00am)	Vendor Comments / Notes
1	Labor	Hourly	\$137.00	\$274.00	The quotes prepared for each work order will be significantly lower and competitive. The wage rates listed here are "placeholders" pending our job-specific quotes.

Response Time - Trade Services

Line	Description	Unit Issue	Response time during Normal Business Hours (Monday - Friday 7:00am - 5:00pm)	Response time during Emergency Hours, including Holidays (Friday - Monday 5:00pm - 7:00am)	Vendor Comments / Notes
1	Response Time	In Hours	48	48	Per the RFP, we anticipate that work orders involving structural repairs will be competitively bid after a review meeting within two days per the project description. We do not anticipate call out work for structural repairs.

TRADE QUOTING: Glass and Glazing

Trade Services

Line	Description	Unit Issue	Labor Price For Normal Business Hours (Monday - Friday 7:00am - 5:00pm)	Labor Price For Emergency Hours, including Holidays (Friday - Monday 5:00pm - 7:00am)	Vendor Comments / Notes
1	Labor	Hourly	\$137.00	\$274.00	The quotes prepared for each work order will be significantly lower and competitive. The wage rates listed here are "placeholders" pending our job-specific quotes.

Response Time - Trade Services

Line	Description	Unit Issue	Response time during Normal Business Hours (Monday - Friday 7:00am - 5:00pm)	Response time during Emergency Hours, including Holidays (Friday - Monday 5:00pm - 7:00am)	Vendor Comments / Notes
1	Response Time	In Hours	2	2	Offeror owns Phoenix Glass LLC which will perform under this Trade Category but will do so as a subsidiary of ECM. Work orders will be to ECM.

TRADE QUOTING: Concrete

Trade Services

Line	Description	Unit Issue	Labor Price For Normal Business Hours (Monday - Friday 7:00am - 5:00pm)	Labor Price For Emergency Hours, including Holidays (Friday - Monday 5:00pm - 7:00am)	Vendor Comments / Notes
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1	Labor	Hourly	\$137.00	\$274.00	The quotes prepared for each work order will be significantly lower and competitive. The wage rates listed here are "placeholders" pending our job-specific quotes.
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Response Time - Trade Services					
Line	Description	Unit Issue	Response time during Normal Business Hours (Monday - Friday 7:00am - 5:00pm)	Response time during Emergency Hours, including Holidays (Friday - Monday 5:00pm - 7:00am)	Vendor Comments / Notes
1	Response Time	In Hours	48	48	Per the RFP, we anticipate that work orders involving concrete work will be competitively bid after a review meeting within two business days per the procedure described in the RFP. We do not anticipate call out work for concrete work.

TRADE QUOTING:

Spray Fireproofing

Trade Services					
Line	Description	Unit Issue	Labor Price For Normal Business Hours (Monday - Friday 7:00am - 5:00pm)	Labor Price For Emergency Hours, including Holidays (Friday - Monday 5:00pm - 7:00am)	Vendor Comments / Notes
1	Labor	Hourly	\$137.00	\$274.00	The quotes prepared for each work order will be significantly lower and competitive. The wage rates listed here are "placeholders" pending our job-specific quotes.

Response Time - Trade Services					
Line	Description	Unit Issue	Response time during Normal Business Hours (Monday - Friday 7:00am - 5:00pm)	Response time during Emergency Hours, including Holidays (Friday - Monday 5:00pm - 7:00am)	Vendor Comments / Notes
1	Response Time	In Hours	48	48	Per the RFP, we anticipate that work orders involving structural repairs will be competitively bid after a review meeting within two days per the project description. We do not anticipate call out work for spray fireproofing.

TRADE QUOTING:

Misc Metal fabrication and installation

Trade Services					
Line	Description	Unit Issue	Labor Price For Normal Business Hours (Monday - Friday 7:00am - 5:00pm)	Labor Price For Emergency Hours, including Holidays (Friday - Monday 5:00pm - 7:00am)	Vendor Comments / Notes
1	Labor	Hourly	\$137.00	\$274.00	The quotes prepared for each work order will be significantly lower and competitive. The wage rates listed here are "placeholders" pending our job-specific quotes.

Response Time - Trade Services					
Line	Description	Unit Issue	Response time during Normal Business Hours (Monday - Friday 7:00am - 5:00pm)	Response time during Emergency Hours, including Holidays (Friday - Monday 5:00pm - 7:00am)	Vendor Comments / Notes

1	Response Time	In Hours	48	48	Per the RFP, we anticipate that work orders involving structural repairs will be competitively bid after a review meeting within two days per the project description. We do not anticipate call out work for metal fabrication.
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TRADE QUOTING:

Waterproofing

Trade Services					
Line	Description	Unit Issue	Labor Price For Normal Business Hours (Monday - Friday 7:00am - 5:00pm)	Labor Price For Emergency Hours, including Holidays (Friday - Monday 5:00pm - 7:00am)	Vendor Comments / Notes
1	Labor	Hourly	\$137.00	\$274.00	The quotes prepared for each work order will be significantly lower and competitive. The wage rates listed here are "placeholders" pending our job-specific quotes.

Response Time - Trade Services					
Line	Description	Unit Issue	Response time during Normal Business Hours (Monday - Friday 7:00am - 5:00pm)	Response time during Emergency Hours, including Holidays (Friday - Monday 5:00pm - 7:00am)	Vendor Comments / Notes
1	Response Time	In Hours	48	48	Per the RFP, we anticipate that work orders involving structural repairs will be competitively bid after a review meeting within two days per the project description. We do not anticipate call out work for waterproofing.